

# Columbus Regional Airport Authority

## Financial Statements

*June 30, 2017*

*Respectfully Submitted*

**Randy Bush, CPA, CIA**

**Chief Financial Officer**

*Unaudited for internal purposes*



## CRAA Operating Revenue & Expenses

For Period Ending June 30, 2017  
(\$ In Thousands)

REVENUE	2017				2016	
	ACTUAL	BUDGET	VARIANCE	%	ACTUAL	VARIANCE
PARKING	\$18,377	\$19,107	(\$730)	-3.8%	\$17,986	\$391
AIRLINES	16,942	17,107	(164)	-1.0%	16,450	492
GROUND TRANSPORTATION	5,803	5,887	(84)	-1.4%	5,594	208
CONCESSIONS & MISC LESSEES	4,685	4,529	156	3.5%	4,425	261
AIR FREIGHT	2,881	2,725	156	5.7%	2,362	519
HOTEL	2,321	2,270	50	2.2%	2,140	181
GENERAL AVIATION	1,775	1,658	117	7.1%	1,597	179
GROUND HANDLING FEES	1,359	1,479	(120)	-8.1%	994	365
FOREIGN TRADE ZONE	320	320	-	0.0%	329	(9)
INTERMODAL LIFT FEES	464	446	18	4.0%	452	11
OTHER INCOME	316	241	75	31.1%	225	91
	<b>\$55,243</b>	<b>\$55,769</b>	<b>(\$526)</b>	<b>-0.9%</b>	<b>\$52,552</b>	<b>\$2,691</b>
<b>EXPENSES</b>						
SALARIES & WAGES	\$13,119	\$13,452	\$333	2.5%	\$12,672	(\$447)
BENEFITS & PERSONNEL	4,884	5,463	579	10.6%	5,289	405
SUPPLIES & MATERIALS	1,941	2,614	673	25.8%	2,123	182
SERVICES	10,674	12,585	1,911	15.2%	9,885	(790)
HOTEL SERVICES	1,193	1,187	(6)	-0.5%	1,130	(63)
CONTRACT LABOR FBO/GSE	1,017	928	(89)	-9.6%	700	(317)
CONTRACT LABOR OTHER	4,231	4,438	206	4.6%	3,913	(318)
OTHER EXPENSES	-	-	-	-	1	-
	<b>\$37,059</b>	<b>\$40,666</b>	<b>\$3,606</b>	<b>8.9%</b>	<b>\$35,712</b>	<b>(\$1,349)</b>
<b>OPERATING INCOME BEFORE DEPRECIATION</b>						
	<b>\$18,184</b>	<b>\$15,104</b>	<b>\$3,080</b>	<b>20.4%</b>	<b>\$16,841</b>	<b>\$1,343</b>

## MANAGEMENT COMMENTS

### CURRENT YEAR BUDGET VARIANCE:

#### REVENUE

*Total Operating Revenue has a negative budget variance of (\$526).*

#### **PARKING - (\$730)**

The variance is due to decreased commission as a result of an agreement re-negotiation for the valet parking operations and a delay in the opening of the walking lot. Additionally, there is a decrease in the average daily rate for the Blue Lot due to a decrease in the length of stay and less utilization of the covered portion due to a mild winter. This is partially offset by an increase in the garage as a result of additional available spaces in long-term parking as well as increased passenger traffic at Rickenbacker.

#### **AIRLINES - (\$164)**

The variance is due to a Rates & Charges true-up for non-signatory leased apron fees which is partially offset by an increase in the utilization of unleased gates by signatory carriers.

#### **CONCESSIONS & MISC LESSEES - \$156**

The variance is due to higher concession activity due to increased passenger traffic.

#### **AIR FREIGHT - \$156**

The variance is due to increase in sales of diesel to Fedex, increased into plane fuel for World Fuel that was not budgeted, and selling 62,000 gallons more Jet A fuel than budgeted.

#### **GENERAL AVIATION - \$117**

The favorable variance is the result of an increase in fuel flow and use fees from CMH's FBO provider due to increased flight operations for Frontier Airlines. Additionally, there is a favorable variance in space and ground rent as a result of an anticipated, but unbudgeted revenue item.

#### **GROUND HANDLING FEES - (\$120)**

The variance is the result of a decrease in cargo turn fees compared to budget as well as a decrease in deicing charges due to a mild winter.

#### EXPENSES

*Total Operating Expenses have a positive budget variance of \$3,606.*

#### **SALARIES & WAGES - \$333**

The favorable variance is the result of 43 vacant positions, partially offset by a decrease in the allocation of project management hours.

#### **BENEFITS & PERSONNEL - \$579**

The variance is a result of a decrease in employee health insurance costs due to self funding as well as vacant positions anticipated to utilize health insurance.

#### **SUPPLIES & MATERIALS - \$673**

The variance is due to a decrease in the usage of snow supply materials as a result of a mild winter as well as the timing of spend for fleet and building maintenance supplies.

#### **SERVICES - \$1,911**

The favorable variance is the result of the timing of spend on airport maintenance, software maintenance and staff development and training programs as well as a decrease in costs related to glycol remediation due to a mild winter. This is partially offset by an increase in legal costs as a result of union negotiations and an annexation agreement at LCK as well as a rate increase in real estate taxes.

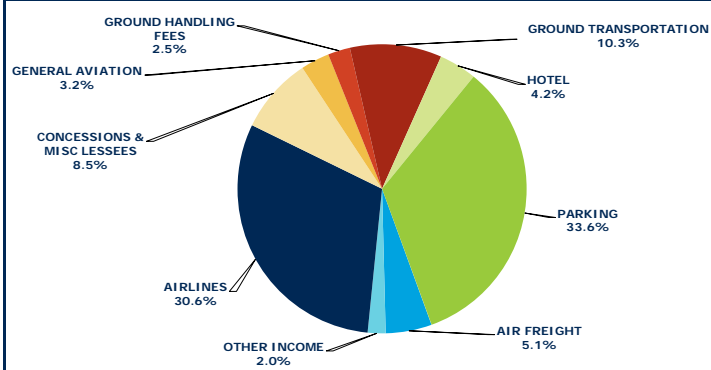
#### **CONTRACT LABOR OTHER - \$206**

The variance is due to a decrease in contracted labor costs for snow removal as a result of a mild winter. Additionally, there is a decrease for parking contract labor due to the valet operations operating as a concession agreement for Q1 and a delay in the opening of the walking lot.

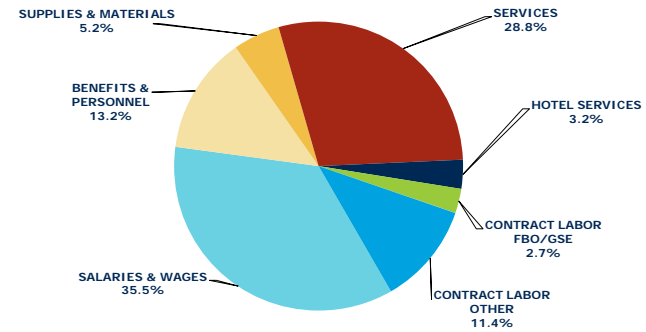
# COLUMBUS REGIONAL AIRPORT AUTHORITY

For Period Ending June 30, 2017  
(\$ In Thousands)

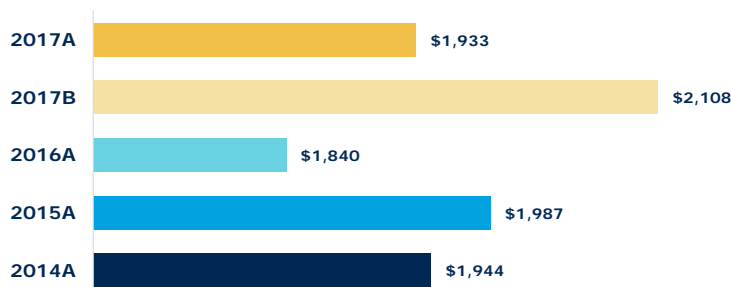
## COMPOSITION OF OPERATING REVENUE (Current Year Percentage)



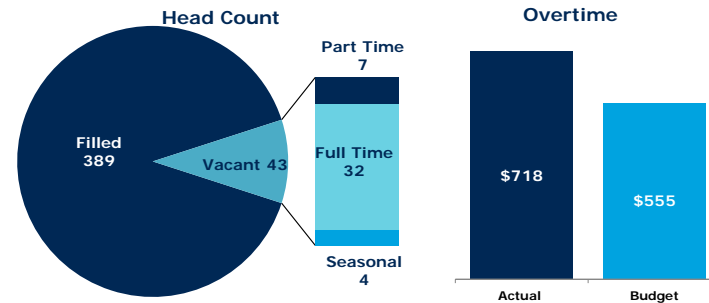
## COMPOSITION OF OPERATING EXPENSES (Current Year Percentage)



## UTILITY COSTS (Year over Year / Year to Date)

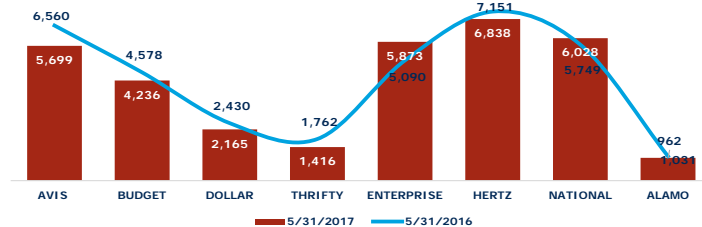


## CRAA SALARIES & WAGES (LCK & CMH)



Reported through pay period ending 6/17/17.

## RENTAL CAR ACTIVITY (Year over Year / Year to Date)



Reported 1 month in arrears.

## GROSS RECEIPTS

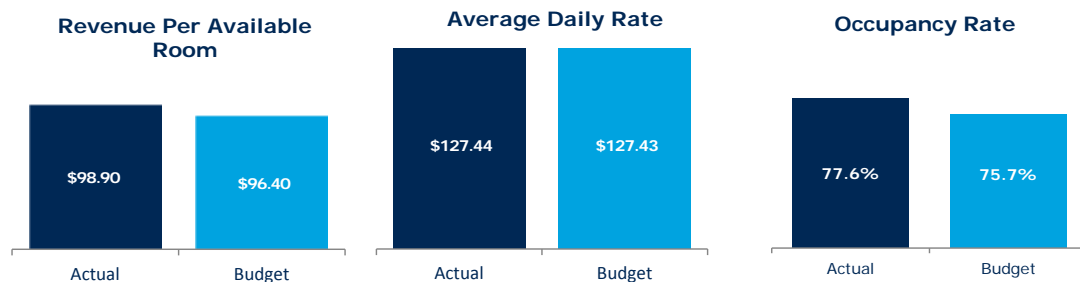
	5/31/2017	5/31/2016	Variance
AVIS	\$5,699	\$6,560	(\$861)
BUDGET	4,236	4,578	(341)
DOLLAR	2,165	2,430	(264)
THRIFTY	1,416	1,762	(346)
ENTERPRISE	5,873	5,090	783
HERTZ	6,838	7,151	(313)
NATIONAL	6,028	5,749	279
ALAMO	962	1,031	(69)
<b>TOTAL</b>	<b>\$33,217</b>	<b>\$34,350</b>	<b>(\$1,133)</b>

# COLUMBUS REGIONAL AIRPORT AUTHORITY JOHN GLENN INTERNATIONAL

For Period Ending June 30, 2017  
(\$ In Thousands)

## HOTEL OPERATIONS

	Actual	Budget	Variance
<b>REVENUE</b>	\$2,321	\$2,270	\$49
<b>EXPENSES</b>	1,193	1,187	-6
<b>Net Operating Income</b>	<b>\$1,128</b>	<b>\$1,083</b>	<b>\$45</b>



Statistical Results are reported as of 5/31/17.

## EXPENSES BY COST CENTER



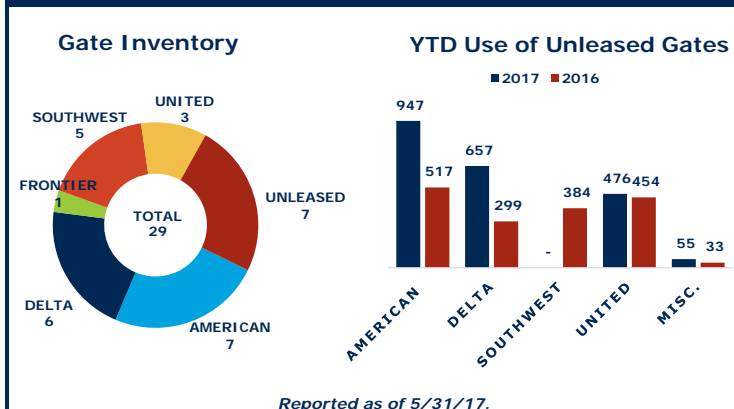
## NON-AIRLINE REVENUE

<b>Actual</b>	<b>\$31,287</b>
<b>Budget</b>	<b>\$31,903</b>
<b>Variance</b>	<b>(\$617)</b>
<b>% of Total Revenue</b>	<b>65.2%</b>

## LEASABLE LANDSIDE BUILDINGS

(Square Feet)	
<b>Occupied</b>	<b>229,833</b>
Air Cargo - 4760	9,000
Air Cargo - 4750	6,000
<b>Vacant</b>	<b>15,000</b>
<b>Total</b>	<b>244,833</b>
<b>% Occupied</b>	<b>94%</b>

## JOHN GLENN COLUMBUS GATES



Reported as of 5/31/17.

# COLUMBUS REGIONAL AIRPORT AUTHORITY RICKENBACKER INLAND PORT

For Period Ending June 30, 2017

(\$ In Thousands)

<b>RICKENBACKER OPERATING INCOME</b>						
	<b>2017</b>			<b>2016</b>		
	Actual	Budget	Variance	Actual	Variance	
<b>Revenue</b>						
Aviation - Business Services	\$2,454	\$2,411	\$43	\$1,952	\$502	
Aviation - Public Airport	2,663	2,496	167	2,014	649	
Aviation - Airside Buildings	698	646	52	585	113	
Real Estate	1,183	1,170	13	1,191	(7)	
Indirect	9	9	0	241	(232)	
<b>Total</b>	<b>7,009</b>	<b>6,733</b>	<b>276</b>	<b>5,983</b>	<b>1,025</b>	
<b>Expenses</b>						
Aviation - Business Services	1,881	1,858	(23)	1,518	(363)	
Aviation - Public Airport	2,365	2,638	274	2,009	(356)	
Aviation - Airside Buildings	343	449	106	184	(159)	
Real Estate	402	448	46	414	12	
Indirect	1,017	1,019	2	1,001	(16)	
<b>Total</b>	<b>6,009</b>	<b>6,412</b>	<b>403</b>	<b>5,126</b>	<b>(883)</b>	
<b>Net Operating Income</b>	<b>\$1,000</b>	<b>\$321</b>	<b>\$679</b>	<b>\$857</b>	<b>\$143</b>	

<b>FBO OPERATIONS</b>			
	Actual	Budget	Variance
<b>GROUND FUEL EVENT FEES</b>			
UNLEADED	\$7,485	\$9,480	(\$1,995)
DIESEL	55,270	54,375	895
	<b>\$62,755</b>	<b>\$63,855</b>	<b>(\$1,100)</b>
<b>FUEL INTO PLANE FEES</b>			
CARGO	\$393,236	\$350,602	\$42,634
PASSENGER	69,992	48,030	21,961
	<b>\$463,228</b>	<b>\$398,632</b>	<b>\$64,595</b>
<b>NUMBER OF AIRCRAFT TURNS</b>			
CARGO	332	394	(62)
PASSENGER	494	346	148
	<b>826</b>	<b>740</b>	<b>86</b>
<b>AVIATION RETAIL FUEL SALES (GALLONS)</b>			
JET A	92,267	30,000	62,267
AVGAS	3,431	3,000	431
	<b>95,698</b>	<b>33,000</b>	<b>62,698</b>

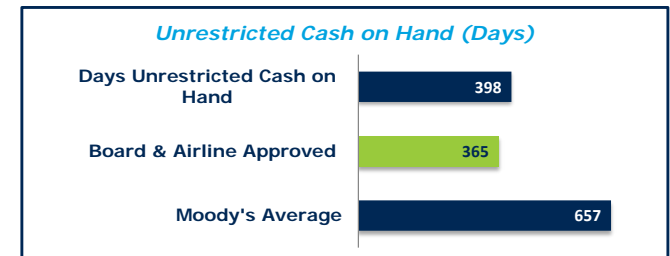
<b>LEASABLE LANDSIDE BUILDINGS</b>	
(Square Feet)	
<b>Occupied</b>	<b>294,235</b>
Air Cargo - 7200	15,000
Air Cargo - 2566	8,000
<b>Vacant</b>	<b>27,000</b>
<b>Total</b>	<b>321,235</b>
<b>% Occupied</b>	<b>92%</b>

# Statement of Net Position Analysis

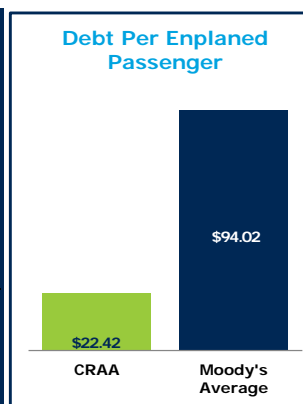
For Period Ending June 30, 2017  
(\$ In Thousands)

<b>ASSETS</b>	6/30/2017	12/31/2016	VARIANCE
CASH & CASH EQUIVALENTS	\$156,875	\$152,861	\$4,015
ACCOUNTS RECEIVABLE, NET	14,086	20,534	(6,448)
INVENTORY & PREPAIDS	2,921	3,159	(238)
LAND, PROPERTY & EQUIPMENT, NET	753,751	760,733	(6,981)
DEPOSITS, DEFERRED OUTFLOWS	12,027	12,027	(1)
<b>TOTAL ASSETS &amp; DEFERRED OUTFLOWS</b>	<b>\$939,660</b>	<b>\$949,314</b>	<b>(\$9,653)</b>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES:</b>			
ACCOUNTS PAYABLE	\$5,151	\$8,070	(\$2,919)
REVOLVING CREDIT FACILITY	9,500	9,500	-
ACCRUED EXPENSES	16,313	21,955	(5,642)
UNEARNED INCOME, DEFERRED INFLOWS	5,248	7,898	(2,650)
<b>LONG-TERM LIABILITIES:</b>			
REVENUE BONDS	85,898	90,361	(4,464)
UNFUNDED PENSION LIABILITY	27,916	27,916	-
<b>TOTAL LIABILITIES &amp; DEFERRED INFLOWS</b>	<b>150,025</b>	<b>165,700</b>	<b>(15,675)</b>
<b>NET POSITION</b>			
NET POSITION - BEGINNING OF YEAR	783,613	751,251	32,362
INCREASE (DECREASE) IN NET POSITION	6,022	32,362	(26,340)
NET POSITION - END OF PERIOD	789,635	783,613	6,022
<b>TOTAL LIABILITIES, DEFERRED INFLOWS &amp; NET POSITION</b>	<b>\$939,660</b>	<b>\$949,314</b>	<b>(\$9,653)</b>

<b>CASH BALANCES</b>		
<b>UNRESTRICTED FUNDS:</b>		<b>% of Total</b>
REVENUE FUND	\$16,378	10.44%
GENERAL PURPOSE FUND	56,911	36.28%
O&M/R&R FUND	12,272	7.82%
HOTEL ESCROW FUND	598	0.38%
SECURITY DEPOSIT FUND	376	0.24%
	86,534	55.16%
<b>RESTRICTED FUNDS:</b>		
PASSENGER FACILITY FUND	11,178	7.13%
RENTAL CAR FACILITY FUND	57,675	36.77%
BOND DEBT SERVICE FUND	1,002	0.64%
RETAINAGE DEPOSIT FUND	486	0.31%
	70,341	44.84%
<b>TOTAL CASH</b>	<b>\$156,875</b>	



<b>DEBT STRUCTURE</b>	
	Outstanding Balance
<b>Revolving Credit Facility (72% LIBOR +85 bps)</b>	<b>\$ 9,500</b>
<b>Long-Term Debt</b>	
CMH Revenue Bonds:	
Series - 2013 (Mat. 2021, 1.66%)	9,580
Series - 2015 (Mat. 2030, 2.48%)	36,373
Series - 2016 (Mat. 2023, 1.62%)	39,945
	<b>85,898</b>
<b>Revolving Credit Facility &amp; Debt</b>	<b>\$ 95,398</b>



<b>CAPITAL EXPENDITURES</b>	
2017 Approved Capital Budget	\$56,188
Total Cash Expenditures to Date	\$19,013
% of Approved Capital Budget	34%
Total Accrued Expenditures to Date	\$18,856
% of Approved Capital Budget	34%
<b>Total Baseline to Date</b>	<b>\$16,919</b>
<b>% of Baseline to Date</b>	<b>111%</b>