AFM-2017-008 Snow Removal Chemicals
Invitation to Bid (ITB) Bid Tab
Responses Due: September 7, 2017

			New Deal Deicing			Nachurs Alpine Solutions Industrial (NASI)			Cryotech Deicing Technology		
Item Description	**Estimated Annualized Usage**	**Units**	**Price Per Unit**	**Total Cost**	**Minimum Order**	**Price Per Unit**	**Total Cost**	**Minimum Order**	**Price Per Unit**	**Total Cost**	**Minimum Order**
Potassium Acetate (Liquid Bulk)	60,000	Gallons	NO BID			$ 3.75	$ 225,060.00	4,400 Gallons	$ 4.28	$ 256,800.00	4,400 Gallons
Potassium Formate (Liquid Bulk)	60,000	Gallons	NO BID			$ 5.19	$ 311,100.00	4,180 Gallons			
Sodium Acetate & Formate Blend	36	Each	$ 1,868.00	$ 67,248.00	18 Each	NO BID	NO BID				
Sodium Formate 55lb Bags (40 per skid)	8	Skids (40 per skid)	NO BID			$ 1,446.35	$ 11,570.80	8 Skids **			
Super Sacks of Sodium Formate	54	Each	NO BID			$ 1,435.46	$ 77,514.84	10 Each **			
						**Can Mix Super Sacks and Skids to obtain a full truckload					
						**Discounted Pricing is available for full truckload orders					