



Columbus Regional Airport Authority

Financial Statements

July 31, 2018

Respectfully Submitted

Randy Bush, CPA, CIA

Chief Financial Officer

Unaudited for internal purposes

CRAA Operating Revenue & Expenses

For the Period Ending July 31, 2018
(\$ In Thousands)

| REVENUE | 2018 | | | | 2017 | |
|---|-----------------|-----------------|----------------|--------------|-----------------|------------------|
| | ACTUAL | BUDGET | VARIANCE | % | ACTUAL | VARIANCE |
| PARKING | \$23,022 | \$22,063 | \$959 | 4.3% | \$21,484 | \$1,538 |
| AIRLINES | 20,471 | 19,872 | 599 | 3.0% | 19,991 | 480 |
| GROUND TRANSPORTATION | 7,196 | 6,842 | 354 | 5.2% | 6,926 | 270 |
| CONCESSIONS & MISC LESSEES | 5,778 | 5,366 | 412 | 7.7% | 5,509 | 269 |
| AIR FREIGHT | 4,243 | 3,738 | 505 | 13.5% | 3,377 | 866 |
| HOTEL | 2,770 | 2,709 | 61 | 2.3% | 2,726 | 44 |
| GENERAL AVIATION | 2,062 | 1,965 | 97 | 4.9% | 2,070 | (8) |
| GROUND HANDLING FEES | 2,267 | 1,988 | 279 | 14.0% | 1,658 | 609 |
| FOREIGN TRADE ZONE | 320 | 313 | 7 | 2.1% | 320 | - |
| INTERMODAL LIFT FEES | 583 | 700 | (117) | -16.8% | 537 | 46 |
| OTHER INCOME | 350 | 348 | 2 | 0.7% | 536 | (186) |
| | \$69,062 | \$65,904 | \$3,159 | 4.8% | \$65,134 | \$3,928 |
| EXPENSES | | | | | | |
| SALARIES & WAGES | \$16,656 | \$16,305 | (\$351) | -2.2% | \$14,897 | (\$1,759) |
| BENEFITS & PERSONNEL | 5,193 | 5,923 | 730 | 12.3% | 5,657 | 464 |
| SUPPLIES & MATERIALS | 3,213 | 3,027 | (186) | -6.1% | 2,284 | (929) |
| SERVICES | 13,459 | 15,092 | 1,633 | 10.8% | 12,490 | (969) |
| HOTEL SERVICES | 1,502 | 1,430 | (72) | -5.0% | 1,391 | (111) |
| CONTRACT LABOR FBO/GSE | 1,408 | 1,423 | 15 | 1.0% | 1,237 | (171) |
| CONTRACT LABOR OTHER | 5,565 | 5,330 | (235) | -4.4% | 4,995 | (570) |
| OTHER EXPENSES | - | - | - | - | 0 | 0 |
| | \$46,996 | \$48,530 | \$1,534 | 3.2% | \$42,951 | (\$4,045) |
| OPERATING INCOME BEFORE DEPRECIATION | | | | | | |
| | \$22,066 | \$17,374 | \$4,693 | 27.0% | \$22,183 | (\$117) |

MANAGEMENT COMMENTS

CURRENT YEAR BUDGET VARIANCE:

REVENUE

Total Operating Revenue has a positive budget variance of \$3,159.

PARKING - \$959

The favorable variance is due to increased utilization of the Garage, Green Lot, and Valet parking as a result of higher enplanements. This is partially offset by decreased utilization of the Blue Lot.

AIRLINES - \$599

The favorable variance is the result of an increase in space rent due to the entrance of Spirit Airlines and an increase in gate use fees.

GROUND TRANSPORTATION - \$354

The favorable variance is primarily due to a rental car commission increase related to audit findings as well as higher TNC revenues compared to budget.

CONCESSIONS & MISC LESSEES - \$412

The favorable variance is the result of an increase in food and beverage revenue due to higher enplanements.

AIR FREIGHT - \$505

The favorable variance is due to an increase in the unit price for ground fuel as well as an increase in fuel into plane fees and fuel system management fees as a result of increased flights.

GROUND HANDLING FEES - \$279

The favorable variance is due to increased cargo and passenger flights compared to budget.

INTERMODAL LIFT FEES - (\$117)

The unfavorable variance is due to fewer lift fees compared to budget.

EXPENSES

Total Operating Expenses have a positive budget variance of \$1,534.

SALARIES & WAGES - (\$351)

The unfavorable variance is the result of an increase in overtime due to snow and ice events and using existing staff in an overtime capacity to back fill for vacant positions. There is also an increase in the PTO disbursement as well as retirement and leave payouts. These are partially offset by vacancies throughout the organization.

BENEFITS & PERSONNEL - \$730

The favorable variance is a result of vacant positions anticipated to utilize health insurance and OPERS.

SUPPLIES & MATERIALS- (\$186)

The unfavorable variance is due to an increase in snow supply usage at the beginning of the year as well as an increase in the unit price for ground fuel. These are partially offset by an underutilization of airfield and terminal parts and supplies.

SERVICES - \$1,633

The favorable variance is the result of the timing of spend for airport maintenance, equipment maintenance and rental, professional services, staff training and development, advertising and marketing, elevator/escalator inspections, and misc. services. Also, invoiced glycol rates came back favorable compared to previous estimates. These are partially offset by an increase in contracted snow removal services for the parking lots and electricity usage.

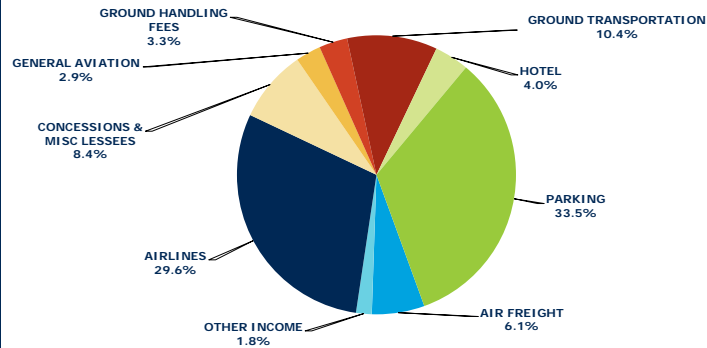
CONTRACT LABOR OTHER - (\$235)

The unfavorable variance is due to several vacant positions in the organization being filled by contracted labor as well as higher parking contracted labor compared to budget.

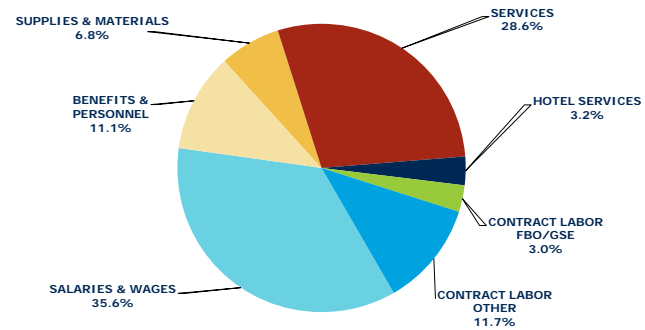
COLUMBUS REGIONAL AIRPORT AUTHORITY

For the Period Ending July 31, 2018
(\$ In Thousands)

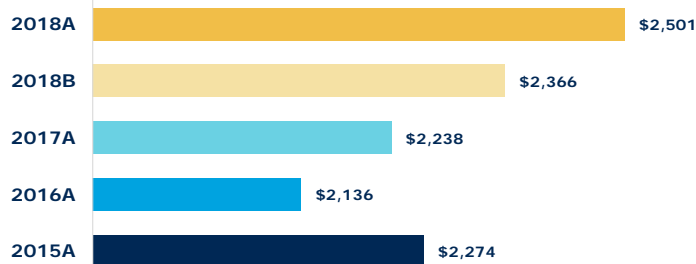
COMPOSITION OF OPERATING REVENUE (Current Year Percentage)



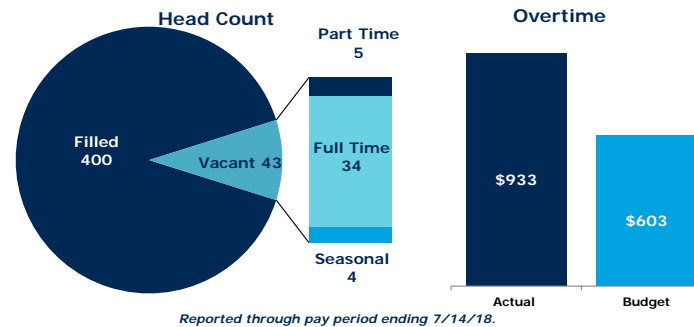
COMPOSITION OF OPERATING EXPENSES (Current Year Percentage)



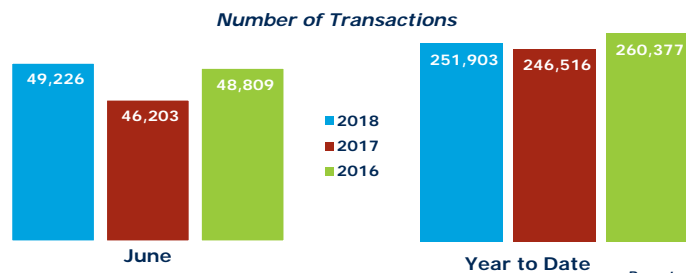
UTILITY COSTS (Year over Year / Year to Date)



CRAA SALARIES & WAGES (LCK & CMH)



RENTAL CAR ACTIVITY (Year over Year / Year to Date)



| | Gross Receipts | | Variance |
|--------------|-----------------|-----------------|--------------|
| | 6/30/2018 | 6/30/2017 | |
| AVIS | \$7,448 | \$7,119 | \$329 |
| BUDGET | 4,760 | 5,341 | (581) |
| DOLLAR | 2,010 | 2,685 | (675) |
| THRIFTY | 2,369 | 1,801 | 568 |
| ENTERPRISE | 8,103 | 7,381 | 722 |
| HERTZ | 8,707 | 8,487 | 220 |
| NATIONAL | 7,401 | 7,445 | (44) |
| ALAMO | 1,436 | 1,287 | 149 |
| TOTAL | \$42,234 | \$41,546 | \$688 |

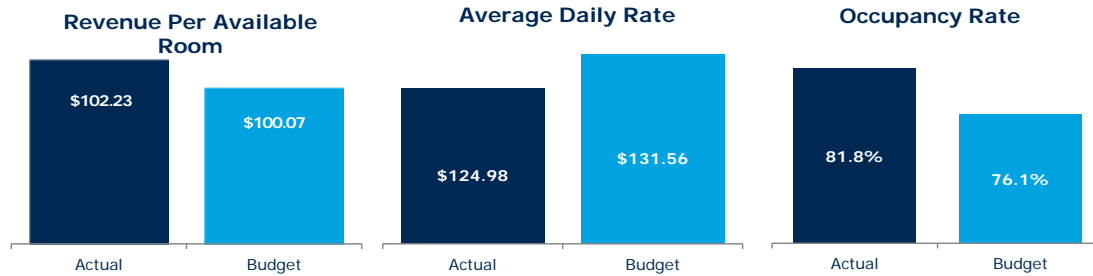
Reported 1 month in arrears.

COLUMBUS REGIONAL AIRPORT AUTHORITY JOHN GLENN INTERNATIONAL

For the Period Ending July 31, 2018
(\$ In Thousands)

HOTEL OPERATIONS

| | Actual | Budget | Variance |
|-----------------------------|---------|---------|----------|
| REVENUE | \$2,770 | \$2,709 | \$61 |
| EXPENSES | 1,502 | 1,430 | (\$73) |
| Net Operating Income | \$1,268 | \$1,279 | (\$11) |



Statistical Results are reported as of 6/30/18.

EXPENSES BY COST CENTER



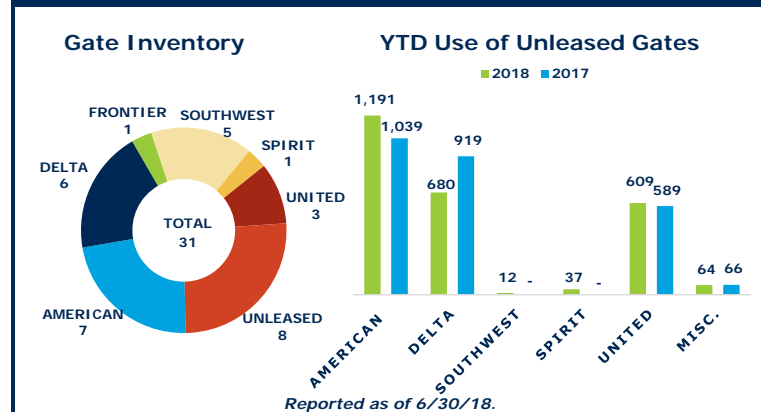
NON-AIRLINE REVENUE

| | |
|---------------------------|-----------------|
| Actual | \$38,900 |
| Budget | \$37,135 |
| Variance | \$1,765 |
| % of Total Revenue | 66.0% |

LEASABLE LANDSIDE BUILDINGS

| (Square Feet) | |
|-------------------|----------------|
| Occupied | 220,833 |
| Air Cargo - 4760 | 18,000 |
| Air Cargo - 4750 | 6,000 |
| Vacant | 24,000 |
| Total | 244,833 |
| % Occupied | 90% |

JOHN GLENN COLUMBUS GATES



COLUMBUS REGIONAL AIRPORT AUTHORITY RICKENBACKER INTERNATIONAL

For the Period Ending July 31, 2018

(\$ In Thousands)

| RICKENBACKER OPERATING INCOME | | | | | |
|--------------------------------------|----------------|---------------|-----------------|----------------|-----------------|
| | 2018 | | | 2017 | |
| | Actual | Budget | Variance | Actual | Variance |
| Revenue | | | | | |
| Aviation - Business Services | \$4,009 | \$3,353 | \$656 | \$2,946 | \$1,063 |
| Aviation - Public Airport | 3,753 | 3,642 | 111 | 3,200 | 553 |
| Aviation - Airside Buildings | 706 | 631 | 75 | 803 | (97) |
| Real Estate | 1,335 | 1,444 | (109) | 1,309 | 26 |
| Indirect | 8 | 8 | - | 9 | (1) |
| Total | 9,811 | 9,078 | 733 | 8,267 | 1,544 |
| Expenses | | | | | |
| Aviation - Business Services | 2,783 | 2,807 | 24 | 2,231 | (552) |
| Aviation - Public Airport | 3,188 | 2,946 | (242) | 2,665 | (523) |
| Aviation - Airside Buildings | 933 | 511 | (422) | 401 | (532) |
| Real Estate | 362 | 405 | 44 | 455 | 93 |
| Indirect | 1,462 | 1,600 | 138 | 1,197 | (265) |
| Total | 8,728 | 8,269 | (459) | 6,950 | (1,778) |
| Net Operating Income | \$1,083 | \$809 | \$274 | \$1,317 | (\$234) |

| FBO OPERATIONS | | | |
|---|------------------|------------------|------------------|
| | Actual | Budget | Variance |
| GROUND FUEL EVENT FEES | | | |
| UNLEADED | \$7,395 | \$7,781 | (\$386) |
| DIESEL | 68,110 | 62,450 | 5,660 |
| | \$75,505 | \$70,231 | \$5,274 |
| FUEL INTO PLANE FEES | | | |
| CARGO | \$753,555 | \$536,699 | \$216,856 |
| PASSENGER | 103,875 | 100,980 | 2,895 |
| | \$857,430 | \$637,679 | \$219,751 |
| NUMBER OF AIRCRAFT TURNS | | | |
| CARGO | 521 | 474 | 47 |
| PASSENGER | 751 | 732 | 19 |
| | 1,272 | 1,206 | 66 |
| AVIATION RETAIL FUEL SALES (GALLONS) | | | |
| JET A | 171,003 | 43,750 | 127,253 |
| AVGAS | 3,291 | 3,792 | (501) |
| | 174,294 | 47,542 | 126,752 |

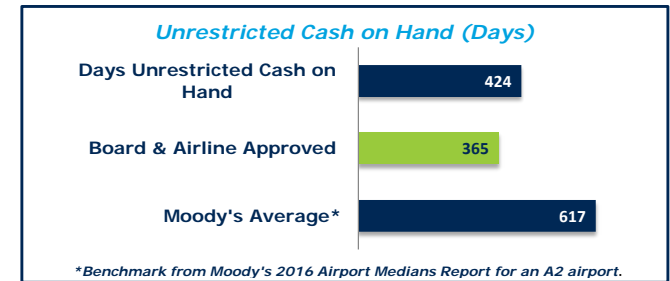
| LEASABLE LANDSIDE BUILDINGS | |
|------------------------------------|----------------|
| (Square Feet) | |
| Occupied | 289,435 |
| Air Cargo - 7200 | 7,800 |
| Air Cargo - 7280 | <u>24,000</u> |
| Vacant | 31,800 |
| Total | 321,235 |
| % Occupied | 90% |

Statement of Net Position Analysis

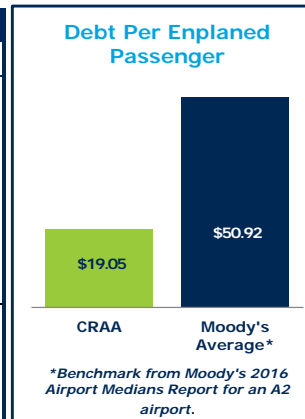
For the Period Ending July 31, 2018
(\$ In Thousands)

| ASSETS | 7/31/2018 | 12/31/2017 | VARIANCE |
|---|------------------|------------------|-----------------|
| CASH & CASH EQUIVALENTS | \$184,132 | \$165,637 | \$18,495 |
| ACCOUNTS RECEIVABLE, NET | 15,619 | 20,593 | (4,974) |
| INVENTORY & PREPAIDS | 3,172 | 3,150 | 22 |
| LAND, PROPERTY & EQUIPMENT, NET | 756,887 | 758,463 | (1,576) |
| DEPOSITS, DEFERRED OUTFLOWS | 16,904 | 16,904 | - |
| TOTAL ASSETS & DEFERRED OUTFLOWS | \$976,713 | \$964,746 | \$11,967 |
| LIABILITIES | | | |
| CURRENT LIABILITIES: | | | |
| ACCOUNTS PAYABLE | \$12,044 | \$9,626 | \$2,418 |
| REVOLVING CREDIT FACILITY | 9,500 | 9,500 | - |
| ACCRUED EXPENSES | 14,137 | 18,975 | (4,838) |
| UNEARNED INCOME, DEFERRED INFLOWS | 3,083 | 3,110 | (28) |
| LONG-TERM LIABILITIES: | | | |
| REVENUE BONDS | 75,192 | 80,983 | (5,791) |
| UNFUNDED PENSION LIABILITY | 38,666 | 38,666 | - |
| TOTAL LIABILITIES & DEFERRED INFLOWS | 152,622 | 160,861 | (8,239) |
| NET POSITION | | | |
| NET POSITION - BEGINNING OF YEAR | 803,886 | 783,613 | 20,272 |
| INCREASE (DECREASE) IN NET POSITION | 20,206 | 20,272 | (67) |
| NET POSITION - END OF PERIOD | 824,092 | 803,886 | 20,206 |
| TOTAL LIABILITIES, DEFERRED INFLOWS & NET POSITION | \$976,713 | \$964,746 | \$11,967 |

| CASH BALANCES | | |
|----------------------------|------------------|--------|
| UNRESTRICTED FUNDS: | | |
| REVENUE FUND | \$20,390 | 11.07% |
| GENERAL PURPOSE FUND | 62,186 | 33.77% |
| O&M/R&R FUND | 12,522 | 6.80% |
| HOTEL ESCROW FUND | 846 | 0.46% |
| SECURITY DEPOSIT FUND | 429 | 0.23% |
| | 96,373 | 52.34% |
| RESTRICTED FUNDS: | | |
| PASSENGER FACILITY FUND | 26,039 | 14.14% |
| RENTAL CAR FACILITY FUND | 60,035 | 32.60% |
| BOND DEBT SERVICE FUND | 1,002 | 0.54% |
| RETAINAGE DEPOSIT FUND | 682 | 0.37% |
| | 87,759 | 47.66% |
| TOTAL CASH | \$184,132 | |



| DEBT STRUCTURE | |
|---|---------------------|
| | Outstanding Balance |
| Revolving Credit Facility (72% LIBOR +85 bps) | \$ 9,500 |
| Long-Term Debt | |
| CMH Revenue Bonds: | |
| Series - 2013 (Mat. 2021, 1.66%) | 6,940 |
| Series - 2015 (Mat. 2030, 2.48%) | 33,668 |
| Series - 2016 (Mat. 2023, 1.62%) | 34,583 |
| | 75,192 |
| Revolving Credit Facility & Debt | \$ 84,692 |



| CAPITAL EXPENDITURES | |
|------------------------------------|-----------------|
| 2018 Approved Capital Budget | \$79,681 |
| Total Cash Expenditures to Date | \$20,583 |
| % of Approved Capital Budget | 26% |
| Total Accrued Expenditures to Date | \$22,036 |
| % of Approved Capital Budget | 28% |
| Total Baseline to Date | \$37,931 |
| % of Baseline to Date | 58% |